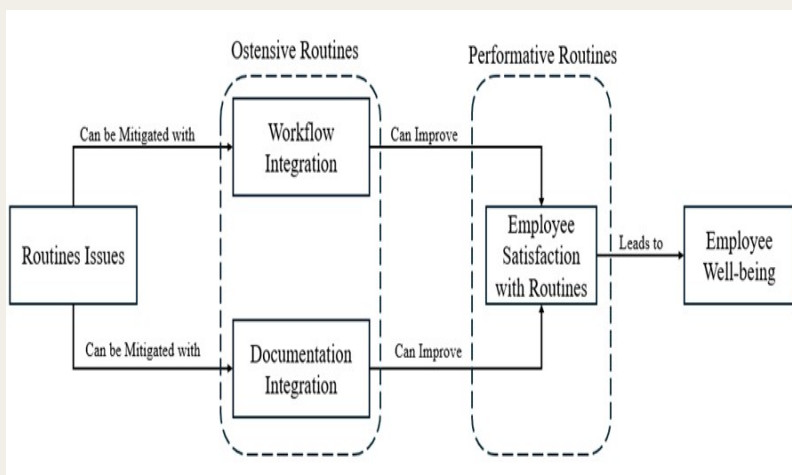


# One Vendor, One Voice: Do EHRs Enhance Data Sharing

Should hospitals source electronic health records (EHR) systems from one or multiple vendors to deliver high-value care?

This study investigates whether hospitals should source their electronic health records (EHR) systems from a single vendor or multiple vendors to maximize healthcare value. The authors define healthcare value as the efficiency with which hospitals use clinical resources to improve patient outcomes.



For healthcare leaders and policymakers, the study suggests that simply choosing an SS strategy is not enough. The full benefits of a single-vendor EHR system come to fruition when coupled with tight integration between hospitals and their physician practices.

## MAJOR TAKEAWAYS:

- Workflow integration EHRs improve information sharing.
- Tighter hospital-physician integration amplifies these benefits.
- Enhanced data sharing leads to better patient outcomes and resource use.

## WHO NEEDS TO KNOW:

- Hospital Administration
- Policy Makers

## CONTACT US:

- Sezgin Ayabakan, associate professor of Management Informations Systems  
[@ayabakan@temple.edu](mailto:@ayabakan@temple.edu)
- Value Implications of Sourcing Electronic Health Records: The Role of Physician Practice Integration